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Creating Economic Space for Social Innovation

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Outline

- Research Questions
- Hypotheses
- Definitions
- Conceptual Framework
- Project Structure & Methodology
- Policy Recommendations



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Research Questions

- Can social innovation processes reduce marginalisation?
- If yes, how?
- Which are the economic underpinnings of the social innovation – marginalisation relation?



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Hypotheses

- Social innovation can have a bearing on marginalisation because it addresses specific social needs
- Institutional view: social innovation and marginalisation are both embedded within existing social structures
- Structural determinants and individual agency processes coexist and interact



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Definitions

Social Innovation

- development and delivery of new ideas and solutions (products, services, models, markets, processes) at different socio-structural levels that
 - intentionally seek to change power relations and improve human capabilities, as well as
 - the processes via which these solutions are carried out
- Cressi Consortium (2013, p.3); Nicholls and Ziegler (2014)

Potential impact on society: empowerment

- alteration of power structures (*distributive power*)
- accrument of human capabilities (*collective power*)

Mann (1986, 1993, 2012, 2013), Heiskala (2015)



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Definitions (cont.)

Human Capabilities

“real opportunities to do and be what an individual has reason to value” (Sen, 1999:87)

Agency

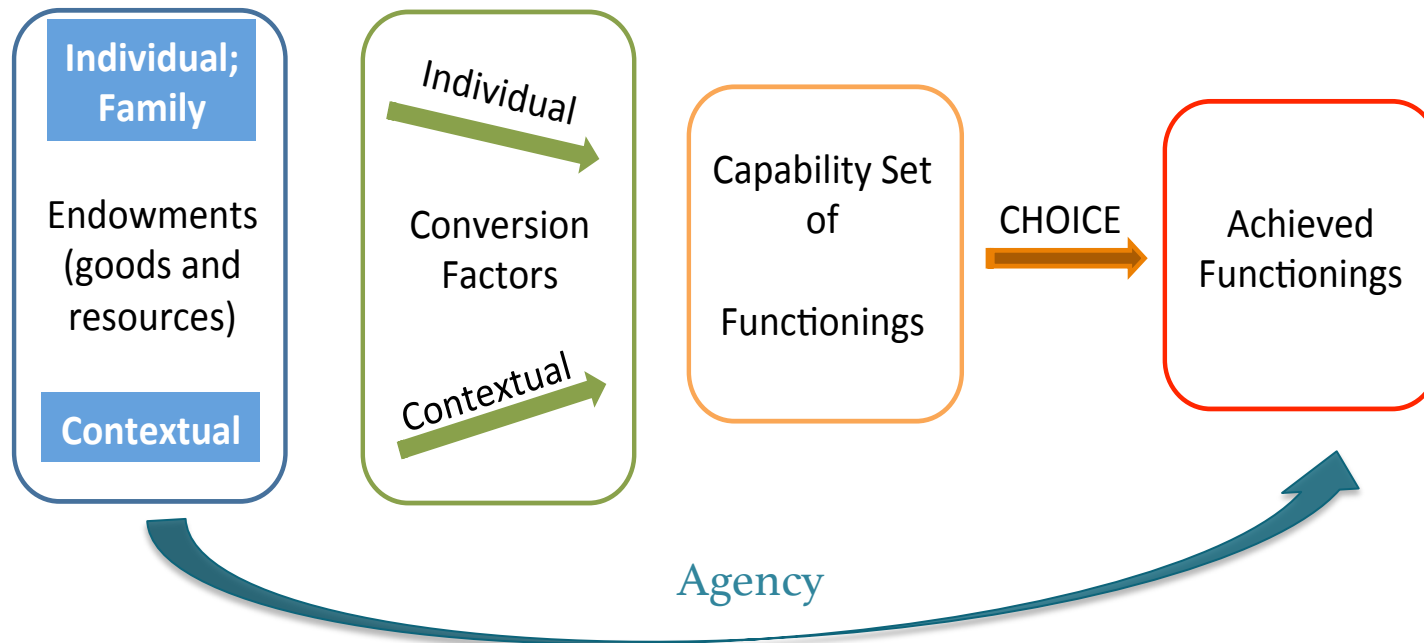
the ability to “act and to bring about change”, in line with own “values and objectives” (Sen, 1999:18)

Marginalisation

“the result of a social process through which personal, social or environmental traits are transformed into actual or potential factors of disadvantage” whereby capabilities and agency are constrained (von Jacobi, Edmiston and Ziegler, 2017:4)



A view on marginalisation: the Capability Approach (A. Sen)

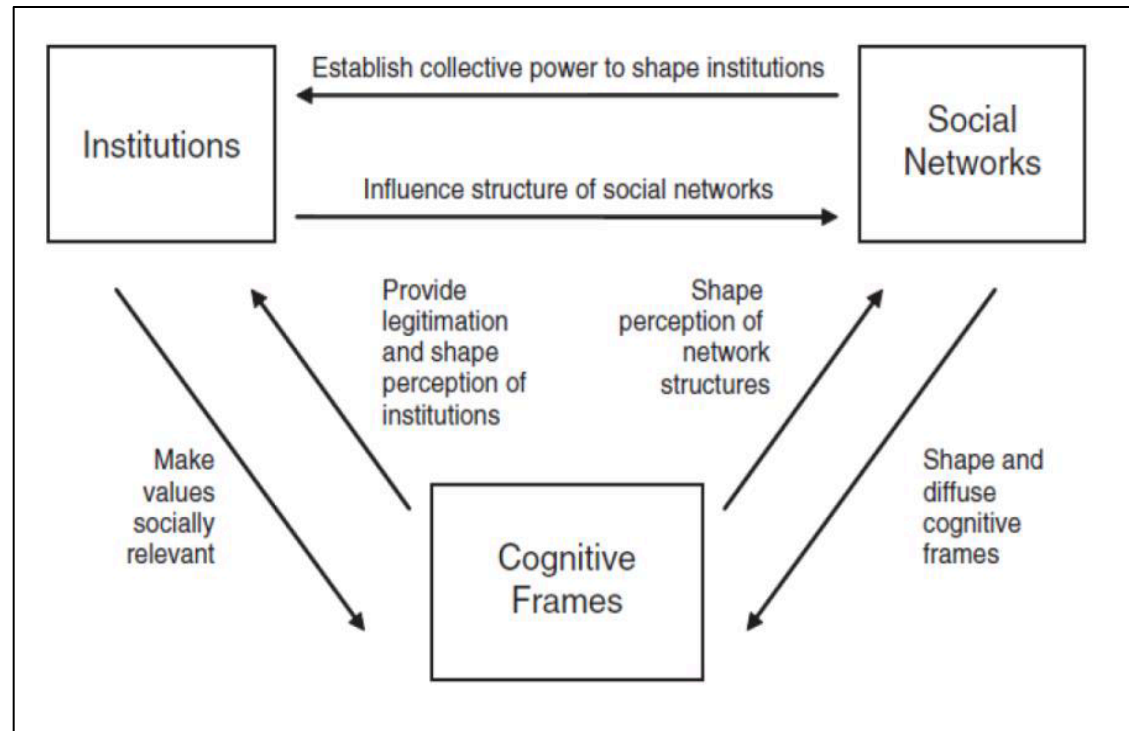


- allows for multiple value-sets
- accounts for complexity and interactions



A view on social processes: the Social Grid (J. Beckert)

- identifies non-reducible social structures
- highlights interdependencies between different social forces



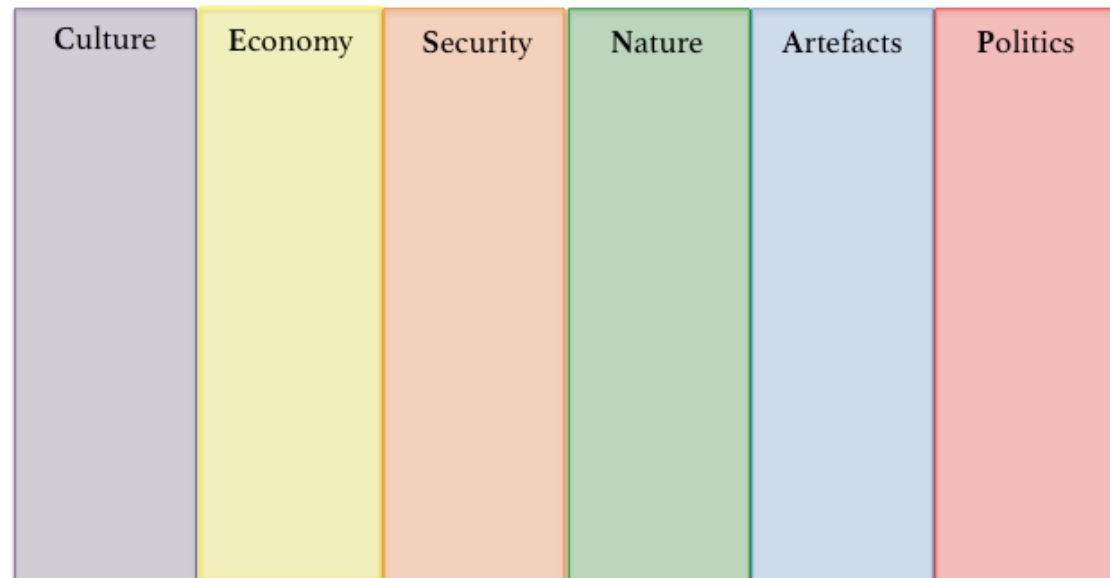


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A view on empowerment: sources and dimensions of social power (M. Mann and R. Heiskala)

- dimensions of power are interdependent
- innovation and capabilities can be identified in each dimensions
- capability accrument in one dimension can spill over to another

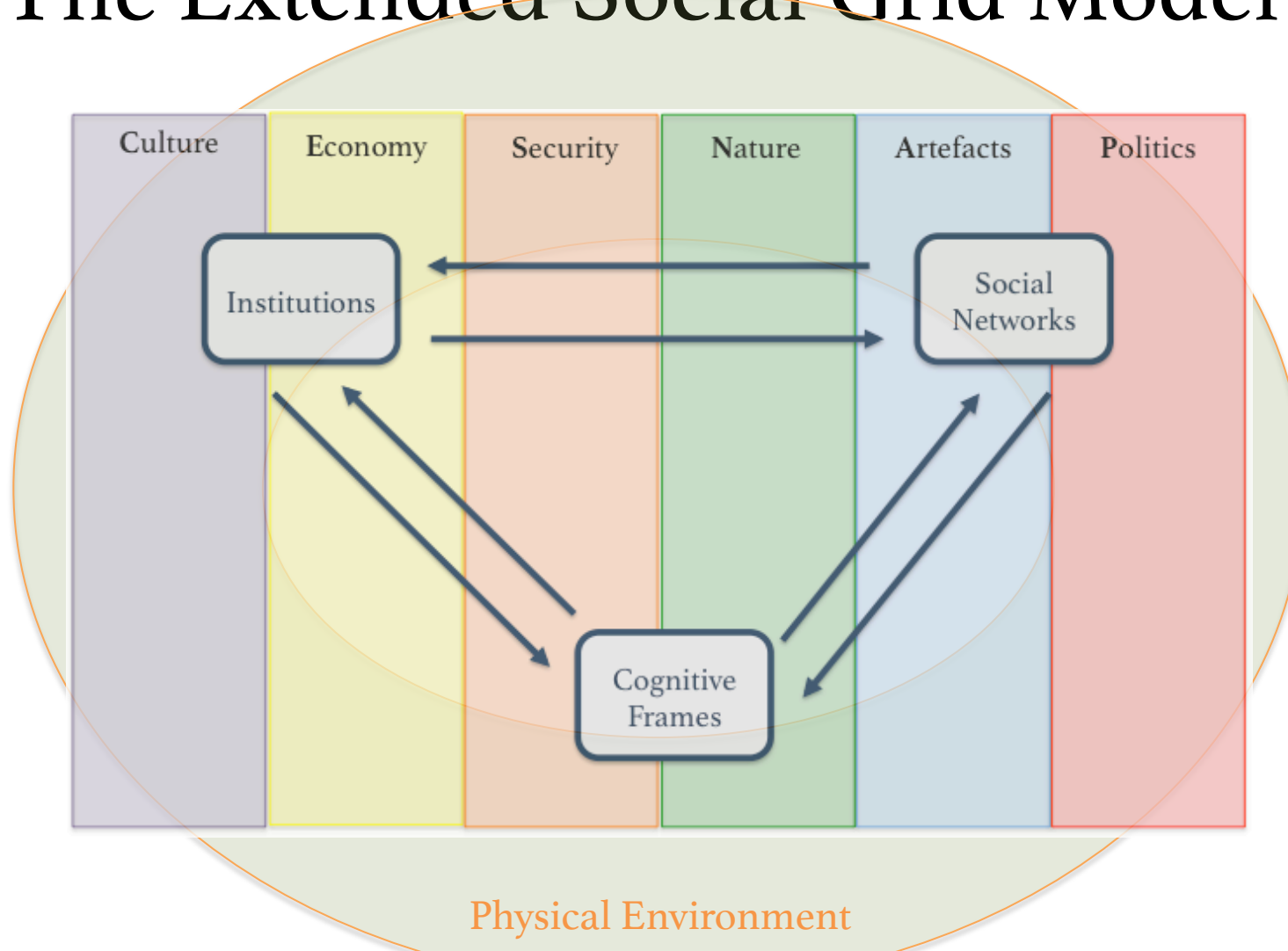




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The Extended Social Grid Model (I)

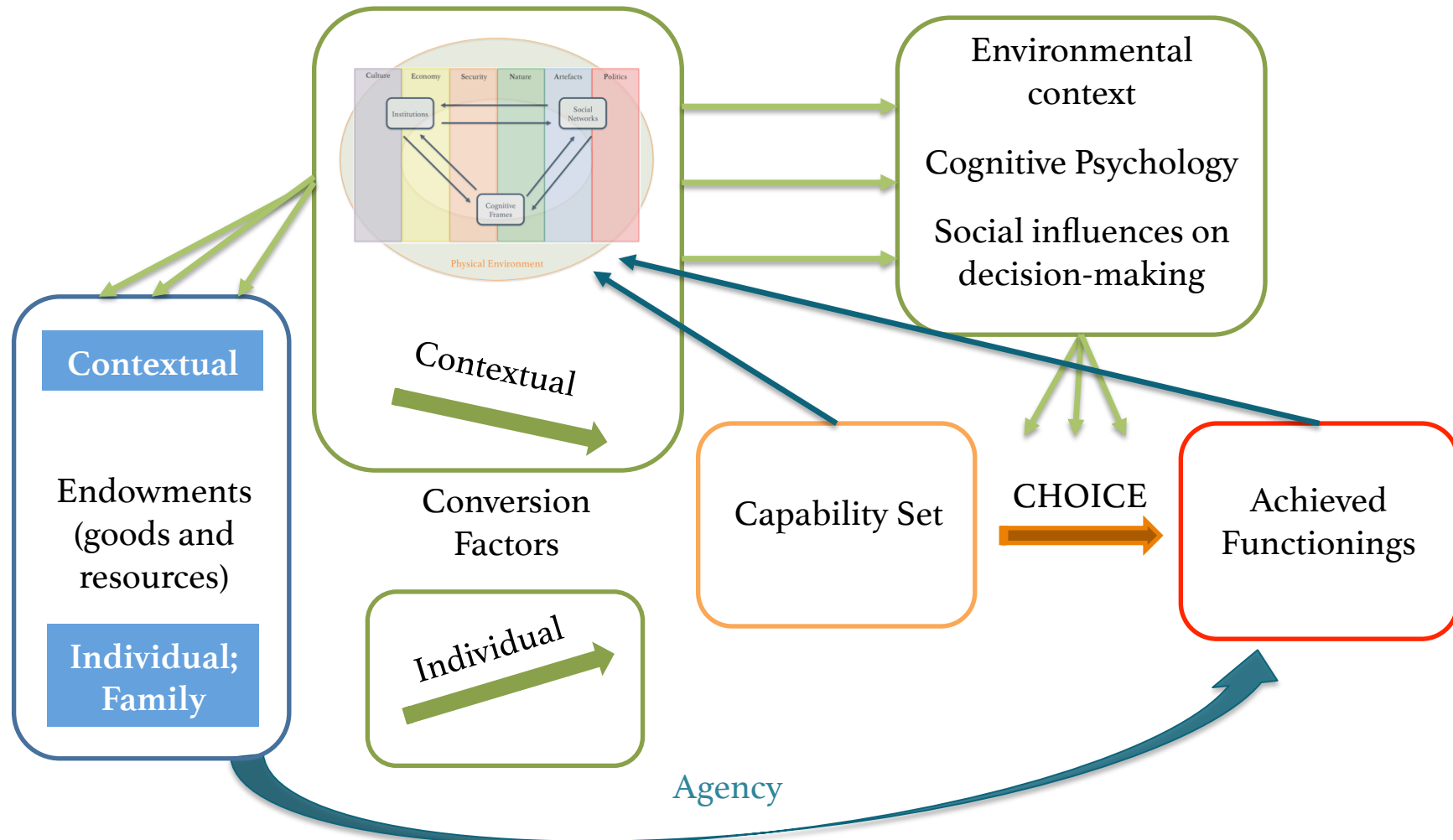




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The Extended Social Grid Model (II)

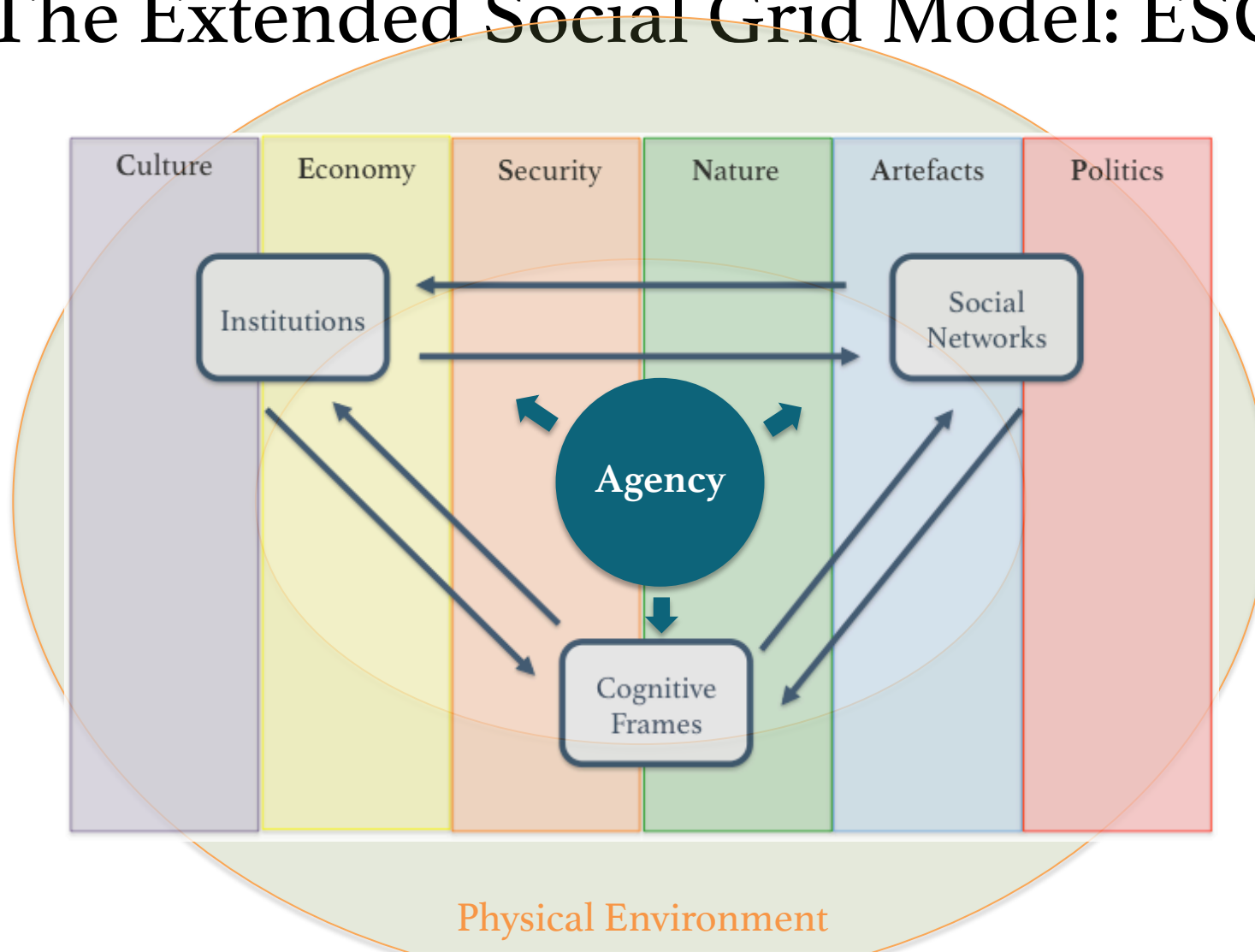




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The Extended Social Grid Model: ESGM

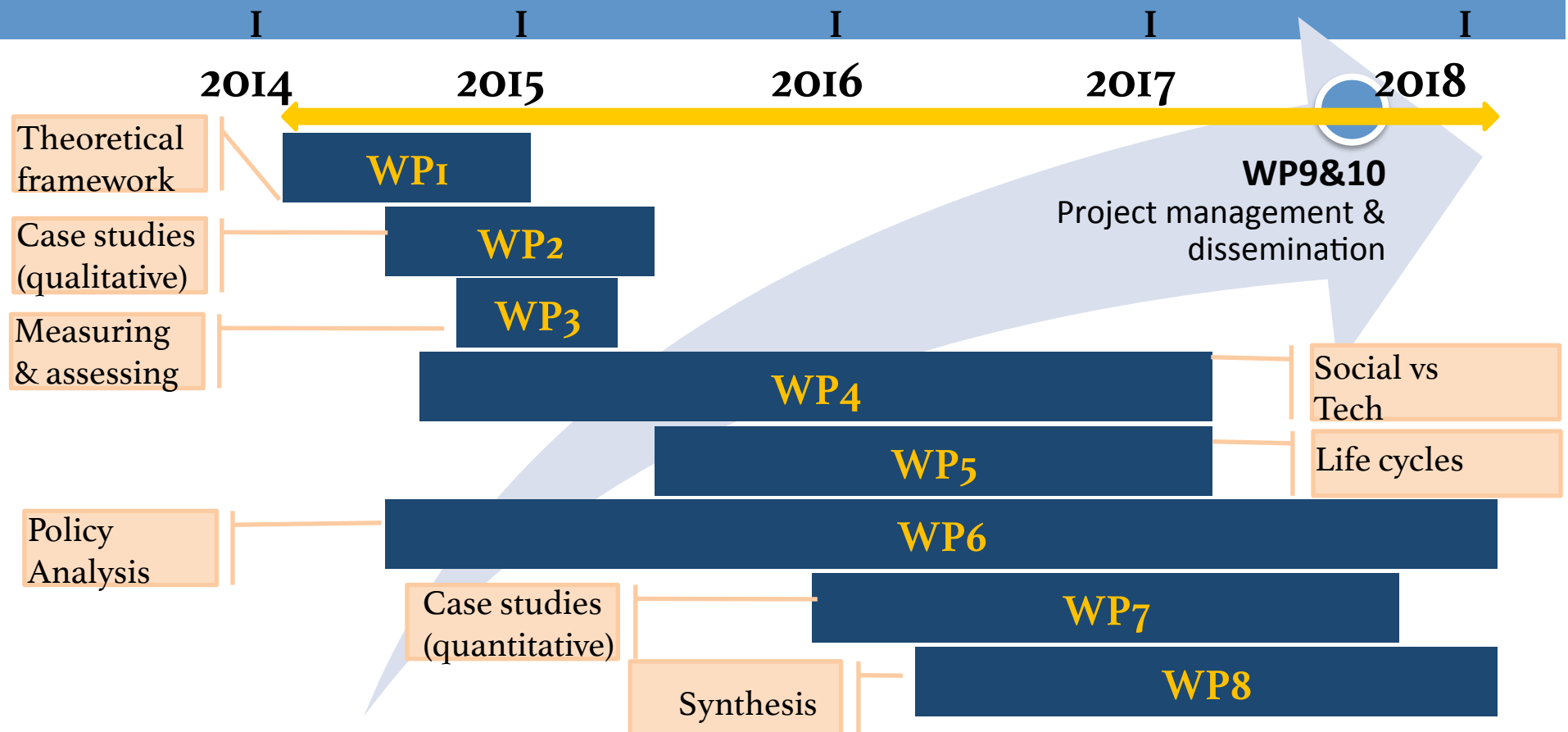




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Project Structure Methodology





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Case Studies

- **UK: Social Impact Bonds**
- **IT: Solidarity Purchasing Groups**
- **NL: Complementary Currencies**
- **DE: Decentralized Water Management**
- **HU: Kiút Programme (Microcredit)**
- **FI: PAAVO Programme (Social Housing)**
- **HU: Social Cooperatives**
- **EU/AT: Social Housing**
- **EU: Public Freshwater Provision**



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Policy Recommendations

1. Adopt a long-run perspective

*Social innovations for the marginalised **do not pay off in the short term**, and there is a trade-off between costs of interventions and the degree of marginalisation addressed. Reaching more marginalised people is more expensive, but social innovations that do so significantly contribute to the construction **and renovation of social peace**.*

2. Invest in the capability to associate

*The ability to associate with like-minded people and **to get organised to speak up** for one's ideas, needs and proposals is not always given. Especially among the marginalised, the ability to be part of a network that can represent, defend and diffuse public requests for new solutions is often missing or insufficient.*



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3. Improve network support

*Networks are crucial for social innovations as they **mediate conflicting requests and coordinate** single actors in view of common goals. Existing coordination activities and new typologies of intermediaries, who take over these mansions appear to be **under-funded**, more support should reach grass-root movements, especially when they create ties between marginalized and non-marginalized communities.*

4. Compensate disempowering arrangements at the national level

*Social processes that (re)produce marginalisation are embedded in the functioning of local or national institutions. Where this represents a barrier for reaching and compensating needs of the marginalised, the roles and possibilities of involvement of different policy levels should be reconsidered. Beyond the subsidiarity principle, there is sometimes **need to leap over national governments** to counter disempowering social processes.*



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5. Support the plurality of actors

*Eligibility criteria help foster transparency, but they **may hamper new collaborations and partnerships** across actors of the public, private and third sector: inflexibility introduced by certain types of legislation and criteria for funding may have to be revised to support present and future social innovation.*

6. Review conditionalities of funding

*Shift the funding paradigm from a process-based managerial approach to one based on results, in which **experimentation and greater flexibility during implementation** allow to better acknowledge complexity and context-specific problem-solving and innovation; envisage the provision of unsecured loans to overcome learned helplessness among the marginalized, or loosen up financial sustainability criteria.*



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7. Do not "pick the winners" but provide horizontal support

*Social innovation requires a stable financial basis, not just project funding. Allow **for a diversity of solutions to develop**, as scaling up may not always work and transfer is not guaranteed to function: diffusion with necessary modifications/adaptations to context-specificity is more promising.*

8. Harvest from the past

*Look back in history to learn from previous processes: old **ideas** tend to return, **constellations of actors and adaptation processes** during diffusion become more evident.*

9. Improve social innovation data collection

*Treat niche experiments, including unsuccessful attempts for social innovation, as **reservoir for future solutions to emergencies**. Explore the possibility to gather data on empowerment processes.*



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10. Fiscal policies for social innovation

*Design **preferable tax conditions for start-ups** and activities that embed social values or that facilitate the spread of network goods, make use of progressive and **earmarked taxation** to direct funds towards specific social needs.*

11. Improve legislation in specific areas

*Some fields of legislation appear to be key-areas for social innovation, such as e.g. the **regulation of social cooperatives**, or specific laws that aim at improving protection and political voice **of specific vulnerable groups in society**, e.g. Roma or migrants.*

12. Widen intellectual space for social innovation

*Awareness rising among policy-makers is necessary, in particular regarding **openness for non-market based solutions**, and the recognition **of interacting/interdependent social structures** that are at the roots of marginalisation.*



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CrESSI Publications (selected)

[An Extended Social Grid Model for the Study of Marginalization Processes and Social Innovation \(Nicholls A, Ziegler R, 2014\)](#)

[How can Sen's 'Capabilities Approach' Contribute to Understanding the Role for Social Innovations for the Marginalized? \(Chiappero- Martinetti E, von Jacobi N, 2015\)](#)

[Relating Mann's Conception to CrESSI \(Heiskala R, 2015\)](#)

[Social and Business Innovations: Are Common Measurement Approaches Possible? \(Havas A, 2016\)](#)

[Executive Summary of an EU Social Innovation Policy Survey \(Edmiston D, 2015\)](#)

[How To Facilitate The Growth Of Different Kinds Of Social Innovation: The Politics of Social Innovation \(Nicholls A, Edmiston D, 2017\)](#)

[Tackling Marginalisation through Social Innovation? Examining the EU Social Innovation Policy Agenda from a Capabilities Perspective \(von Jacobi N, Edmiston D, Ziegler R, 2017\)](#)

[Creating \(Economic\) Space for Social Innovation \(Ziegler R, Molnár G, Chiappero-Martinetti E, von Jacobi N, 2017\)](#)

[Public Policy, Social Innovation and Marginalisation in Europe: A Comparative Analysis of Three Cases \(Edmiston D, Aro J.\)](#)

[Social Innovation, Individuals and Societies: An Empirical Investigation of Multi-layered Effects \(von Jacobi N, Chiappero-Martinetti E, 2017\)](#)

Special Issues (2017):

["Social Innovation and the Capability Approach",](#)

[*Journal of Human Development and Capabilities*, Vol. 18 \(2\)](#)

["Social Innovation to Address Marginalisation: Insights from European Cases",](#)

[*Journal of Social Entrepreneurship*, Vol. 8 \(3\)](#)



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